

Government Programs (GP) participation is a complex topic in today’s pharmaceutical environment. New regulatory challenges affect how we view the government as a customer, as well as how we view the business and financial impact of this growing customer base. With increasing scrutiny and audits at the federal and state level, pharmaceutical companies must ensure that they are in full compliance with the programs in which they participate. This requires compliant and current methodologies across the statutory pricing calculations, well-documented policies and procedures, and systems and tools that accurately calculate data that is submitted to the government.

GOVERNMENT ACCOUNTS PARTNER (GAP)

To help manage the ever-evolving changes and complexities of GP, and to assist clients in their ability to be compliant and audit-ready, Compliance Implementation Services (CIS) has created a proprietary and innovative suite of service offerings called Government Accounts Partner (GAP).

Compliance is not a one-size fits all proposition. CIS provides expertise across all sizes and types of pharmaceutical companies, from GP audit to methodology development and support for restatements. Our commitment and approach to establishing a “Culture of Compliance” make us the gold-standard in GP compliance. Let the CIS experts help develop and implement a GP compliance strategy that is right for your organization.

GAP PROGRAM	DESCRIPTION
GP Compliance Assessment	Evaluate Medicaid, VA, Medicare Part B and PHS calculation methodologies and documentation to provide a “Compliance Report Card” and a roadmap defining risks and recommendations.
Class of Trade (COT) & Public Health Service (PHS) Validations	Evaluate COT schema and customer assignments to ensure that customers are assigned the correct COT. PHS validation services ensure that all PHS entities are currently eligible and ineligible entities are not potentially setting BP.
GP Policy and Procedure Development	Develop methodologies, policies and procedures based on extensive industry experience and best practices.
Federal Supply Schedule (FSS) Submission & Negotiation	Prepare solicitation package, determines MFC pricing, maximizes offer price and negotiates FSS contract terms and conditions.
CalcPartner™	Develop or revise methodologies and performs monthly and quarterly GP calculations. GAP experts collect data requirements and provide ongoing price reporting.
ClaimsPartner™	Provide an easy and effective way to process state Medicaid invoices. GAP experts import, maintain and update the Product Master and calculate your state Medicaid rebate.
GP Training 101/201	Offer both introductory overviews and advanced GP training. Great for CEOs and CFOs, as well as those in national accounts, finance, credit and customer management.
Restatement Support	Assist companies in performing restatements across Medicaid, VA and PHS, based upon identified issues such as methodology or incomplete data. Includes sampling analysis for financial impact and management review, monthly and quarterly recalculations and agency communication plans.
GP Calculations Audit Readiness	Audit GP calculations (AMP, BP, Non-FAMP, PHS and ASP), ensuring that systems are calculating correctly and policies and procedures are current and being followed.
PharmaComplianceExchange (PCX) gp-cis-pcx.com	Offers a comprehensive and cost-effective online service for GP regulation and guidance documentation.

ABOUT CIS

Compliance Implementation Services (CIS) is a consulting firm specializing in compliance strategies for the pharmaceutical industry, from Global Clinical Research and Development, through Manufacturing, U.S. Commercial Compliance, and Government Programs. Founded in 2004, CIS provides its clients with a deep understanding of industry laws and regulations, innovative and practical applications, and custom solutions to establish a “Culture of Compliance” that is both meaningful and sustainable. Our experts identify, assess and prioritize your organization’s exposure to compliance risks, subsequently developing and implementing risk evaluation and mitigation techniques to ensure adherence to legal and regulatory requirements.